

STATE OF  
NORTH CAROLINA

DEPARTMENT OF ADMINISTRATION  
DIVISION OF PURCHASE AND CONTRACT  
RALEIGH, NC

**CONTRACT CERTIFICATION**

*THIS IS NOT A PURCHASE ORDER!*

**BID/FILE NUMBER: 201200157**

**THIS BID NUMBER MUST BE SHOWN ON  
YOUR PURCHASE ORDER.**

**DATE:** March 29, 2012  
**REQUISITION NO:** PR11375685  
**TERMS:** Net  
**DELIVERY:** as required

**TO:** Jennifer Jackson  
DEPARTMENT - Crime Control and Public Safety  
Raleigh, NC 27699

In accordance with the requirements of General Statutes 143-52 and 143-53, we certify contract on the items listed below to be ordered by you. Issue orders immediately direct to the Vendor listed, giving complete shipping instructions. Order only the item(s) listed and in the quantity(ies) shown. Price(s) includes delivery to destination. Read the contract in its entirety including the attached General Contract Terms and Conditions to be aware of any action necessary on your part.

**COMMODITY NO: 070-72**

Manufactured Mobile Homes Disaster Convenience Contract-3 year agency specific term contract beginning March 29, 2012 at:  
Unit price for electric:\$ 31,694.56/ea  
Unit price for gas : \$32,356.00/ea  
ADA mark up for electric and gas:\$ 3,643.25/ea  
Deduct for state pick up electric and gas \$1,500.00

**Please pay attention to the Terms and Conditions point 19 (E-Procurement) of the original bid document. Vendors are expected to pay their E-Procurement fee promptly, as specified in the Terms and Conditions. Failure to pay promptly will result in action against the vendor, as such failure constitutes a material breach of contract, per the Terms and Conditions.**

**VENDOR:**

Timberline  
Attention: Chris Hines  
214 Hsy 17S  
Washington, NC 27889

  
Mike Brendle

RECEIVED

APR 02 2012

**INSTRUCTIONS TO VENDORS:**

1. **THIS IS NOT A PURCHASE ORDER.** Do not make shipment until you have received an official order from the using agency.
2. Invoices should be made out to the using agency and forwarded direct to them for payment.
3. The exact items certified and ordered must be shipped. No substitutions shall be made without prior approval of the Division of Purchase and Contract.
4. Applicable North Carolina sales and use tax shall be added to invoices as a separate item.
5. Please note the contract award description above; the contract awarded to you may be a portion of the contract rather than the complete contract.

NC DEPT OF CORRECTION  
PURCHASING



<b>STATE OF NORTH CAROLINA</b> <b>NC Department of Administration</b> <b>Division of Purchase and Contract</b>	<b>INVITATION FOR BIDS NO. 201200157</b> Bids will be publicly opened: February 23, 2012 Contract Type: Agency Specific Term Contract
<b>Refer ALL Inquiries to:</b> Mike Brendle As instructed herein	Commodity: Manufactured Mobile Homes Disaster Convenience Contract
E-Mail: tmike.brendle@doa.nc.gov	Using Agency Name: DEPARTMENT - Crime Control and Public Safety
(See page 2 for mailing instructions.)	Agency Requisition No.: PR11375685 INTERNET ADDRESS: <a href="http://www.pandc.nc.gov/">http://www.pandc.nc.gov/</a>

#### NOTICE TO BIDDERS

Sealed bids, subject to the conditions made a part hereof, will be received at this office (116 W. Jones St., Raleigh, NC) until **2 o'clock p.m.** on the day of opening and then opened, for furnishing and delivering the commodity as described herein. Refer to page 2 for proper mailing instructions.

Bids submitted via telegraph, facsimile (FAX) machine, telephone, and electronic means, including but not limited to e-mail, in response to this Invitation for Bids will not be acceptable. Bids are subject to rejection unless submitted on this form.

Please review the new additions to the Instructions to Bidders, which are found in new paragraphs 22 ("Confidentiality of Bids," which prohibits certain types of communications during the procurement process and any violation of this provision may subject bidder's bid to disqualification) and 23 (Executive Order #50-Price-Matching Preference); and review the changes to paragraphs 15 (Award of Contract) and 19 (Protest Procedures) in the Instructions to Bidders, which are required to implement Executive Order 50.

#### EXECUTION

In compliance with this Invitation for Bids, and subject to all the conditions herein, the undersigned offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein. By executing this bid, I certify that this bid is submitted competitively and without collusion (G.S. 143-54), that none of our officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that we are not an ineligible vendor as set forth in G.S. 143-59.1. False certification is a Class I felony.

**Failure to execute/sign bid prior to submittal shall render bid invalid. Late bids are not acceptable.**

BIDDER: <i>Timberline Homes, Inc.</i>		
STREET ADDRESS: <i>214 Hwy 17 S</i>	P.O. BOX:	ZIP: <i>27889</i>
CITY & STATE & ZIP: <i>Washington, NC 27889</i>	TELEPHONE NUMBER: <i>252-402-7012</i>	TOLL FREE TEL. NO (800)
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO BIDDERS ITEM #21): <i>1251 South Blvd., Brewton, AL 36426</i>		
N.C.G.S. § 133-32 and Executive Order 24 prohibit the offer to, or acceptance by, any State Employee of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of any response in this procurement, you attest, for your entire organization and its employees or agents, that you are not aware that any such gift has been offered, accepted, or promised by any employees of your organization.		
PRINT NAME & TITLE OF PERSON SIGNING: <i>Chris Hines, VP</i>	FAX NUMBER: <i>205-449-9128</i>	
AUTHORIZED SIGNATURE: <i>Ch Hines</i>	DATE: <i>2/28/12</i>	E-MAIL: <i>chines@timberlinehomes.com</i>

Offer valid for 45 days from date of bid opening unless otherwise stated here:    days (See Instructions to Bidders, Item 6). Prompt Payment Discount:    %    days (See Instructions to Bidders, Item 7).

#### ACCEPTANCE OF BID

If any or all parts of this bid are accepted by the State of North Carolina, an authorized representative of the Division of Purchase and Contract shall affix their signature hereto and this document and the provisions of the Instructions to Bidders, special terms and conditions specific to this Invitation for Bids, the specifications, and the North Carolina General Contract Terms and Conditions shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful bidder(s).

<b>FOR STATE USE ONLY</b>	
Offer accepted and contract awarded this <u>29<sup>th</sup></u> day of <u>March</u> , 20 <u>12</u> , as indicated on attached certification,	
by <u>[Signature]</u>	(Authorized representative of the Division of Purchase and Contract).

In an effort to support the sustainability efforts of the State of North Carolina we solicit your cooperation in this effort.

**It is desirable that all responses meet the following requirements:**

- All copies are printed **double sided**.
- All submittals and copies are printed on **recycled paper with a minimum post-consumer content of 30%** and indicate this information accordingly on the response.
- Unless absolutely necessary, all bids and copies should **minimize or eliminate use of non-recyclable or non-reusable materials** such as plastic report covers, plastic dividers, vinyl sleeves, and GBC binding. Three-ringed binders, glued materials, paper clips, and staples are acceptable.
- Materials should be submitted in a format which allows for **easy removal and recycling** of paper materials.

**MAILING INSTRUCTIONS:** Mail only one fully executed bid document, unless otherwise instructed, and only one bid per envelope. Address envelope and insert bid number as shown below. It is the responsibility of the bidder to have the bid in this office by the specified time and date of opening.

<u>DELIVERED BY US POSTAL SERVICE (REGULAR/STANDARD MAIL ONLY)</u>	<u>DELIVERED BY ANY OTHER MEANS/SPECIAL DELIVERY/OVERNIGHT (BY ANY OTHER CARRIER)</u>
BID NO. _____ NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 1305 MAIL SERVICE CENTER RALEIGH NC 27699-1305	BID NO. <u>201200157</u> NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 116 WEST JONES STREET Room 4062 4 <sup>th</sup> Flr. RALEIGH NC 27603-8002

\*\*\*\*\*SPECIAL NOTE – PLEASE READ\*\*\*\*\*

The US Postal Service DOES NOT deliver any mail (US Postal Express Mail, Certified, Priority, Overnight, etc.) to our physical address of 116 West Jones Street.

**TABULATIONS:** The Division has implemented an Interactive Purchasing System (IPS) that allows the public to retrieve bid tabulations electronically from our Internet web site: <http://www.pandc.nc.gov/>. Click on the IPS BIDS icon, click on Search for Bid, enter the bid number, and then search. Tabulations will normally be available at this web site not later than one working day after opening. Lengthy tabulations may not be available on the Internet, and requests for these verbally or in writing cannot be honored.

**VENDOR REGISTRATION AND SOLICITATION NOTIFICATION SYSTEM:** Vendor Link NC allows vendors to electronically register free with the State to receive electronic notification of current procurement opportunities for goods and services available on the Interactive Purchasing System. Online registration and other purchasing information are available on our Internet web site: <http://www.pandc.nc.gov/>.

**EXECUTIVE ORDER NO. 50 (PRICE-MATCHING PREFERENCE):**

Pursuant to North Carolina General Statute § 143-59 (G.S. § 143-59) and Executive Order No. 50 issued by Governor Perdue on February 17, 2010, entitled "Enhanced Purchasing Opportunities for North Carolina Businesses," a price-matching preference may be given to North Carolina resident bidders on contracts for the purchase of goods. This preference will allow a qualified North Carolina resident bidder to match the price of the lowest responsible nonresident bidder, if the North Carolina resident bidder's price is within five percent (5%) or \$10,000, whichever is less, of the nonresident bidder's price. If the resident bidder requests and qualifies for the price-matching preference, the resident bidder will first be offered the contract award and it will have three (3) business days to accept or decline the award based on the lowest responsible nonresident bidder's price.

Executive Order #50 applies to procurements from the Governor's Office, Cabinet Agencies (i.e., Administration, Commerce, Correction, Crime Control and Public Safety, Cultural Resources, Environment and Natural Resources, Health and Human Services, Juvenile Justice and Delinquency Prevention, Revenue, and Transportation), Universities

BIDDER: Timberline Homes, Inc.

and Community Colleges and all procurements handled by the Division of Purchase and Contract. All other State Agencies are encouraged to implement the requirements of the Executive Order #50 and vendors should contact these State Agencies to determine whether they have adopted and implemented Executive Order #50.

ANY RESIDENT BIDDER REQUESTING THIS PREFERENCE SHOULD CAREFULLY REVIEW PARAGRAPH 23 OF THE INSTRUCTIONS TO BIDDERS, WHICH PROVIDES MORE INFORMATION REGARDING THE DEFINITION OF RESIDENT AND NONRESIDENT BIDDERS; THE QUALIFICATION PROCESS FOR GRANTING THE PREFERENCE AND HOW THE CONTRACT WILL BE AWARDED IF THE PREFERENCE IS APPLICABLE.

**ALL BIDDERS (RESIDENT AND NONRESIDENT) MUST ANSWER THE FOLLOWING QUESTION:**

1. **Bidder is a resident of North Carolina as defined in G.S. § 143-59:**

YES ☐ **NO** ☒  
(circle one)

(Bidder may be deemed a nonresident bidder, if it failed to circle any choice.)

ALL RESIDENT BIDDERS REQUESTING A PRICE-MATCHING PREFERENCE MUST ANSWER THE FOLLOWING QUESTION AND MUST COMPLETE "RESIDENT BIDDER'S CERTIFICATION FOR PRICE-MATCHING PREFERENCE UNDER EXECUTIVE ORDER #50", WHICH IS BELOW AFTER QUESTION 2. AS STATED ABOVE AND PARAGRAPH 23 OF THE INSTRUCTIONS TO BIDDERS, A RESIDENT BIDDER ANSWERING "YES" TO THE QUESTION BELOW AND IS QUALIFIED FOR THE PRICE-MATCHING PREFERENCE WILL BE GIVEN AN OPPORTUNITY TO ACCEPT OR DECLINE THE CONTRACT AWARD WITHIN THE SPECIFIED PERIOD OF TIME.

2. **Resident Bidder requests the price-matching preference:** \* not resident bidder

YES / NO  
(circle one)

(Bidder shall be deemed not to have requested the preference, if it failed to circle any choice and did not complete the Resident Bidder's Certification. If a Bidder failed to circle a choice above and completed and notarized the Bidder's Certification, then it will have been deemed to have responded YES to the above question.)

**RESIDENT BIDDER'S CERTIFICATION FOR  
PRICE-MATCHING PREFERENCE UNDER EXECUTIVE ORDER #50**

**NOTICE:** The Price-Matching Preference will only be given to bidders that fully complete this affidavit (i.e., all information must be provided, all supporting documents must be attached, the affidavit must be signed by an authorized representative of the bidder and the affidavit must be notarized) and demonstrate their qualifications for the Price-Matching Preference through the certification and information provided in this affidavit and any required attachments.

Affidavit of \_\_\_\_\_ (name of resident bidder, hereinafter the "Bidder")

**PART I**

Please check the box applicable to the Bidder's business in order for the Bidder to be considered for the price-matching preference established by Executive Order #50 and North Carolina General Statute § 143-59(c)(1).

☐ I hereby certify that the Bidder paid unemployment taxes to the State of North Carolina for the most recent quarter or annually, and has specifically done so for the last such payment period.

**OR**

☐ I hereby certify that the Bidder paid income taxes to the State of North Carolina each calendar quarter, or otherwise annually, and has specifically done so for the last such payment period.

**AND**

BIDDER: Timberline Homes, Inc.**PART II**

1. I hereby certify that the Bidder is a resident of the State of North Carolina under North Carolina General Statute § 143-59(c)(1), in that, Bidder's principal place of business is located in North Carolina.

YES ☐ NO ☒  
(circle one)

- A. **Business Type** (circle one of the following): CORPORATION (ALL TYPES);  
LIMITED LIABILITY COMPANY; GENERAL PARTNERSHIP;  
LIMITED PARTNERSHIP; LIMITED LIABILITY PARTNERSHIP;  
SOLE PROPRIETORSHIP; INDIVIDUAL; UNINCORPORATED ASSOCIATION; OR OTHER.

- B. Provide address of principal place of business/principal office in North Carolina:

214 Hwy 17 S  
Street Address (no P.O. Box number)Washington, NC 27889  
City, State, Zip Code

Is the above address the location of Bidder's headquarters? YES ☐ NO ☒ (circle one)

If Bidder has a public website, provide the link/address: www.timberlineintl.com  
www.timberlinehomesinc.com

- C. **ATTACH A COPY OF BIDDER'S MOST RECENT FILINGS WITH THE NORTH CAROLINA SECRETARY OF STATE** (such as Bidder's Certificate of Authority, Annual Report or such other filing that discloses a North Carolina business address for the Bidder).

**OR** (check the box below)



Bidder certifies that its business is **not** required to make filings with the North Carolina Secretary of State.

**PART III**

By executing this affidavit, the Bidder agrees to provide any additional information or documentation requested by the State (during the procurement process seeking clarification of the request for the Price-Matching Preference or after contract award to resolve any bid protest) to confirm the above certifications and statements within five (5) business days of request (including tax filings in North Carolina, banking statements, financial and accounting statements reflecting Bidder's payment of the subject taxes, and any other documentation that may establish Bidder's principal place of business in North Carolina, including but not limited to information regarding the amount of income and unemployment taxes paid to other states and number of employees in North Carolina and number of employees in other states). Pursuant to G.S. §§ 132-1.1, 105-259(b) and Paragraph 17 of the Instructions to Bidders, the State is prohibited from making public disclosures of the bidder's tax information and documents (except if one of the 39 exceptions applies in G.S. § 105-259(b)) and the State shall preserve the confidentiality of the information and/or documents received in response to a request for clarification (or, as discussed below, to resolve a bid protest challenging resident bidder's qualification for the price-matching preference). In order to further preserve the confidentiality of bidder's tax information and documentation provided the State, the bidder shall comply with Paragraph 17 of the Instructions to Bidders and mark "CONFIDENTIAL" at the top and bottom of each page of the information and documentation. Bidder further understands and agrees that if Bidder fails to provide the State with the additional information and documentation within five (5) business days of the request; or the State determines that certifications or information in this Affidavit are false at any time after the contract is awarded to Bidder, the State may:

- (1) Cancel the Bidder's contract and/or purchase order that was awarded based on the price-matching preference and Bidder shall be liable for all its cost it incurs as a result of the cancellation and all increased costs of the State by awarding the contract to the next lowest bidder;
- (2) Bidder will not be entitled to any price-matching preference in any future State bidding opportunities;
- (3) Action may be taken against the contractor under the False Claims Act, G.S. § 1-605 through 1-617, inclusive, for submitting a false Certification for the price-matching preference under Executive Order #50 (including but not limited to treble damages and civil penalties); and/or
- (4) Debar Bidder from doing business with the State of North Carolina for a period determined by the State Purchasing Officer and/or Board of Award.

The undersigned hereby certifies that he or she has read this certification and is an officer, member, partner, owner or such managing employee of the Bidder (the "Authorized Representative") that is authorized to execute this affidavit and to bind the Bidder to the certifications, statements and agreements herein.

Name of Authorized Representative: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

State of \_\_\_\_\_, County of \_\_\_\_\_

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_

Notary Public: \_\_\_\_\_

My commission expires \_\_\_\_\_

*\* didn't complete since we are not resident NC.*

BIDDER: Timberline Homes, Inc.

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**ATTENTION:** This is an e-procurement solicitation. See paragraph #19 of the attached General Contract Terms and Conditions.

The Terms and Conditions made part of this solicitation contain language necessary for implementation of North Carolina's Statewide e-procurement initiative.

It is the offeror's responsibility to read these terms and conditions carefully and consider them in preparing the offer. By signature offeror acknowledges acceptance of all terms and conditions, including those related to e-procurement.

General information on the e-procurement service can be found at: <http://eprocurement.nc.gov/>

**TRANSPORTATION:** All items are to be delivered FOB Destination anywhere in NC with all freight and any related transportation charges included in your bid price(s).

**AWARD CRITERIA:** The right is reserved to award this contract to a single overall bidder on all items, or to make awards on the basis of individual items or groups of items, whichever shall be considered by the State to be most advantageous or to constitute its best interest. Bidders should show unit prices, but are requested also to offer a lump sum price.

**BID EVALUATION:** Bids are requested on the items and/or equipment as hereinafter specified or like items similar in design, function and performance. The State reserves the right to reject any bid on the basis of function, compatibility with user's intended use or applications as well as costs. Bidder(s) are cautioned that any/all information furnished or not furnished on this bid may be used as a factor in determining the award of this contract.

**SUITABILITY FOR INTENDED USE:** Bidders are requested to offer only comparable equipment which will provide the equivalent capabilities, features and diversity called for herein. The State reserves the right to evaluate all proposals for suitability for the required use and to award the one best meeting requirements and thought to be in the State's best interest.

**SPECIFICATIONS:** The attached specifications and requirements are drawn around equipment which the State has evaluated and determined that the size, construction, design layout, special features and performance are necessary. Bidders are requested to offer only comparable units which will provide the features and performance needed and implied.

**DEVIATIONS:** Any deviations from specifications and requirements herein must be clearly pointed out by bidder. Otherwise it will be considered that item(s) offered is in strict compliance with these specifications and requirements, and successful bidder will be held responsible therefor. Deviations must be explained in detail below or on an attached sheet. However, no implication is made by the State that deviations will be acceptable. Bidder is advised that the response (or lack thereof) on this question does not take precedence over specific responses or non-responses provided elsewhere in this bid.

**CLARIFICATIONS AND QUESTIONS:**

Bidder is to notify purchaser in writing by email to [tmike.brendle@doa.nc.gov](mailto:tmike.brendle@doa.nc.gov) , no later than noon (EST)

**February 16, 2012**

**WITH ANY QUESTIONS OR CLARIFICATIONS RELATED TO THIS BID.**

QUESTIONS BY TELEPHONE WILL NOT BE ACCEPTED. If necessary, the State will prepare written responses to all written questions submitted and addenda to this IFB will be posted to the Interactive Purchasing System (IPS- <http://www.ncpandc.gov/> , click IPS bids, search by bid number), containing all questions and responses. Bidders supplying questions will not be identified in addenda, only the corresponding answers will be posted. Oral answers by any agent or representative of the State are not binding on the State. It is the bidders responsibility to review all addenda to this IFB and, if need be, sign and return addenda with the bidder's response.

**HAZARDOUS SUBSTANCE AND/OR OIL SPILLS:**

Contractors hired by the end user shall be responsible for any costs (direct or indirect) associated with damage and/or cleanup of a hazardous substance and/or oil spill caused by the Contractor or their agent. This responsibility shall extend to freight carriers who were hired by the Contractor to deliver the commodity or service to the end user. While on end user premises, the Contractor shall comply with all local, State and Federal requirement for the proper handling of hazardous substances and/or oil.

For the purpose of this section, hazardous substances shall be defined as any substance, other than oil, which when discharged in any quantity may present an imminent and substantial danger to the public health, welfare AND/OR environment. Oil shall be defined as any oil of any kind and in any form, including but specifically not limited to petroleum, crude oil, diesel oil, fuel oil, gasoline, lubrication oil, oil refuse, oil mixed with other waste, oil sludge, petroleum related products or by-products, and all other liquid hydrocarbons, regardless of specific gravity, whether singly or in combination with other substances. In addition, the Contractor agrees to indemnify and hold the end user harmless against all claims, liabilities and costs, including attorney's fees, incurred in the defense of any claim brought against the end user resulting from such as spill.



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**SCOPE OF WORK**

1. **OVERVIEW:** The Department of Public Safety, Division of Emergency Management (NCEM) has the responsibility to provide temporary housing for people who are displaced from their homes during a disaster or declared emergency. This Invitation for Bids (IFB) is to solicit offers from interested vendors for 3 bedroom, 2 bathroom manufactured homes to be used for this purpose. The contract will only be activated by issuance of emergency purchase orders by the State Emergency Response Team (SERT) through NCEM, and no other agency. In order to meet the needs of the State, NCEM reserves the right to make multiple awards to this contract, and depending upon the need at the time coupled with vendor production capability, may place multiple orders with multiple vendors.
2. **QUANTITIES:** The State anticipates that approximately 300 to 1,000 homes may be purchased from this contract in a one year period; however the State makes no guarantee whatsoever as to the actual quantities that may be purchased from this contract. **The State will only place orders based upon the actual need and no more. The minimum order, when placed, shall be one unit.**
3. **TECHNICAL APPROACH:** Each bidder shall submit with the bid a complete set of the manufacturer's published descriptive literature that covers the model(s) offered herein. A full set of specifications that describes the basic home design, floor plans, major appliances, utilities, furnishings, transport readiness, etc. shall be provided with the IFB. The detail level of the literature need only be to a level that will enable the State to evaluate and validate the product offered meets the specifications. Bidders shall also include documentation on available services not specified herein, spare parts facilities, and any other supporting documentation to enable the State to conduct a proper evaluation of the bidder's technical approach in fulfilling the contract.
4. **LICENSING:** All bidders shall comply with the Manufactured Housing Licensing Laws of North Carolina. All bidders shall be a dealer licensed to sell manufactured homes in North Carolina. All homes shall be manufactured by a North Carolina licensed manufacturer. Bidders shall provide proof of all license requirements within its bid package.
5. **TITLE:** The State will take title to all units purchased. All units must be accompanied by all necessary paperwork to enable this to occur.
6. **DELIVERY:** The awarded vendor(s) will complete deliveries on an on-going basis, in accordance with the contractor's production capacity. The State reserves the right to consider production capacities and delivery schedules offered as a factor in the award of this contract. Bidders are cautioned that excessive delivery schedules, as determined by NCEM, may be cause for non-award. The State expects that the delivery schedule offered herein to be firm and fully expects compliance with the stated delivery schedule. Failure of the awarded vendor(s) to meet stated delivery schedules may be cause for removal from the contract. In the event the delivery is not received within the contract delivery period, the awarded vendor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND, in the North Carolina General Contract Terms and Conditions, and the State may procure the articles or services from other sources and hold the vendor responsible for any excess cost occasioned thereby. If circumstances beyond the control of the vendor result in a late delivery, it is the responsibility and obligation of the vendor to make the details known immediately to NCEM and the Contract Administrator. Transportation charges and/or delivery fees shall be FOB destination to any location in the state of North Carolina, with all transportation charges prepaid and included in the bid prices. It is the anticipation of the State that delivery of the first unit is to be within 10 days of an order placed.
7. **CODES AND STANDARDS:** All bidders shall comply with the manufactured housing construction laws, building codes and safety codes of North Carolina. Department of Housing and Urban Development Title 24 Housing and Urban Development, Subtitle B – Regulations Relating to Housing and Urban Development, Chapter XX, Part 3280- Manufactured Home Construction and Safety Standards are applicable and must be adhered to, to include all sub-referenced standards denoted in § 3280.4. Where a conflict is found between North Carolina construction laws, building codes, and safety codes and 24 CFR 3280, North Carolina laws and codes shall be followed for they are equal to or more stringent than 24 CFR 3280. **Copies of ALL certificates applicable by 24 CFR 3280 or other standards, codes, or laws shall be attached to the bidder's package.**
8. **SUBSTITUTIONS:** Substitutions are not permitted without prior written approval from NCEM. Failure by the vendor to comply with this requirement may result in the removal of the vendor from the contract.
9. **PRODUCT RECALL:** In submitting this bid, bidder expressly assumes full responsibility for prompt notification of any product recall in accordance with the applicable state or federal regulations.
10. **WARRANTY:** Bidder guarantees the structure for a period of one year from date of delivery acceptance. Any replacement shall include parts, freight, labor, inspections, and round trip travel which are the responsibility of the vendor. Individual appliances, HVAC, and equipment shall carry the manufacturer's standard warranty. Bidders must attach a copy of all respective manufacturers' warranties to the bid package. Adequate and satisfactory availability of repair parts/supplies and ability to meet warranty and service requirements are necessary. The State reserves the right to satisfy itself by inquiry or otherwise as to bidder's capabilities in this regard. Service agency shall be factory authorized and trained.

11. SPECIFICATIONS:

- a. Objective – This specification defines the minimum standards for manufactured home construction and outfitting to meet the State's requirements. The standards identify minimum square footage of living space, floor plan configuration, and finishes necessary to provide emergency housing for disaster relief operations. The manufactured homes procured under these specifications shall meet the design and construction requirements established in the latest version of Manufactured Housing Construction and Safety Standards (24 CFR 3280) as issued by the U.S. Department of Housing and Urban Development (HUD). The units will meet the specific HUD geographical and climate requirements for the areas utilized (i.e. roof loading, wind pressure, and thermal protection and comfort). Where requirements listed below specify the "manufacturer's standard," the materials and workmanship shall be the same as normally delivered to a retail sales outlet. It is not the intention of the State to impose requirements that would render a bidder's product made to "manufacturer's standard" non competitive. If the "manufacturer's standard" unit exceeds the minimum specifications to an extent that the price will be non competitive, bidder has the option to adapt his standards to meet the minimum specifications. Any unit shall be constructed to Wind Zone III requirements, Exposure D, and Roof Load to South Zone. Thermal zone to be Zone 2.
- b. Size and Configuration – Each manufactured, prefabricated, mobile home unit shall have the overall size of 70 feet long by 14 feet wide (including hitch dimensions). The unit shall be configured with three bedrooms, two bathrooms, kitchen, dining area, living room, utility area and ample closet/storage areas. Nominal floor area shall be 920 square feet. See Figure 1 for a typical floor plan.

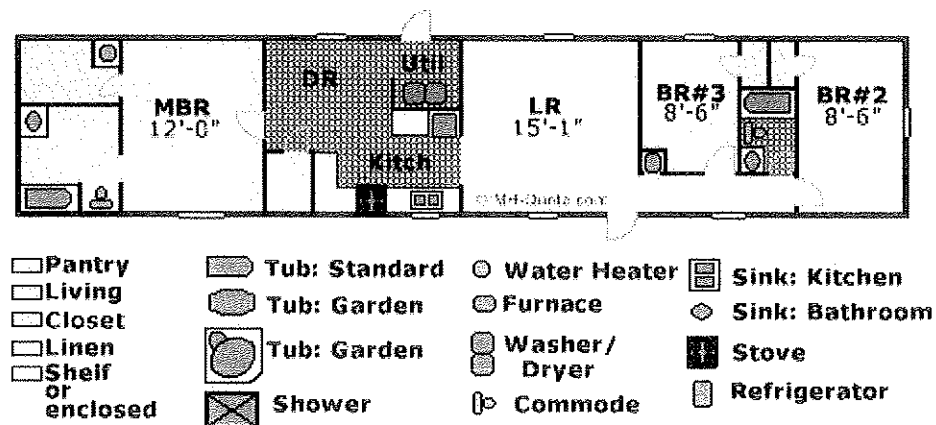


Figure 1 – Typical Floor Plan  
© 2011 MH-Quote.com <http://www.mh-quote.com>

- c. Exterior Construction – Unit shall be covered with the manufacturers' standard full vinyl siding. Roof shall have shingles with 20-year warranty. Front door shall be solid core door with a storm door. Rear door to be a solid core door. All windows shall be storm windows. Shutters are to be provided on the windows located on the main entrance side, and the master bedroom end of the unit. Shutters are to be color coordinated with the external color scheme of the unit. Manufactured home color schemes preferred are: white/black, beige/black, and light gray/black. Vendor will identify the color schemes of bid product in the bid package.
- d. Interior Construction – Wall coverings shall be vinyl covered wallboard or washable paper covered wallboard (manufacturer's standard). Wall height shall be 7' 6" minimum. Flat ceilings are acceptable. Ceiling coverings shall be the manufacturer's standard materials and colors. Floor coverings shall be the manufacturer's standard sheet vinyl in all areas except bedrooms and living room. Floor coverings in bedrooms and living room shall be the manufacturer's standard carpet. All operable windows in the unit will have white Venetian mini blinds with color coordinated valance installed. Ample closet areas shall be provided in each bedroom.
- e. Heating/Cooling System – The unit shall be equipped with an electric furnace or a gas furnace capable of operating on natural or liquefied petroleum gas. The BTU output of the unit shall have the capacity to maintain an average of 70 degrees Fahrenheit temperature for the geographic location of use (reference ASHRAE Handbook or appropriate documentation). The furnace shall be equipped for future installation of a split-system air conditioner by having space provided in the furnace cabinet for A-coil evaporator unit. The size of the A-coil shall be based on a recommended 2.5 ton minimum air conditioner, 13 SEER efficiency rating. The airflow generated by the air handler shall be sized to provide the 70 degrees Fahrenheit temperature in both the heating and cooling modes. The air handler is included in the furnace package and is supplied by the manufactured home manufacturer. The sizing of the air handler in the cooling mode must be considered by the manufactured home manufacturer when selecting the heating furnace. The air conditioner outside compressor unit and the A-coil evaporator unit will be provided

by the installer as part of the setup. The air handler is provided by the mobile home manufacturer. The bidder will supply all necessary wiring and connection plugs, and will install the ductwork system that includes appropriate supply and return air outlets. A standard thermostat shall be provided to control both the heating and cooling units. The low voltage wiring from the thermostat to the furnace and the cooling unit shall be provided by the manufacturer. The low voltage wiring from the thermostat to the cooling unit shall be stubbed out under the manufactured home in the general location of the outside unit. Sufficient wiring shall be provided to connect the cooling unit.

- f. **Electrical Systems** – The unit electrical service shall consist of a 200 amp, 120/240 volt four-wire panel board complete with master and branch circuit breakers (16 slot minimum capacity). The panel board will be located in a readily accessible and safe location inside the unit. Minimum interior lighting requirements shall include a ceiling mounted fixture in each of the following areas: bedrooms, hallway, kitchen, living room, dining area, utility area, and bathrooms. Ceiling fixtures will be manufacturer's standards and will be wall switch controlled, have dual sockets and 60-watt bulbs installed, and be equipped with break resistant shades and/or globes. Fixtures shall be the manufacturer's standard and appropriately protected during transport. Electrical outlets must be properly rated and have ground fault interrupters.
- g. **Plumbing Fixtures and Accessories** – Bathrooms shall have a bathtub/shower combination unit installed to manufacturer's standard. The unit will be provided with curtain rod, shower curtain and curtain hooks. The tub/shower assembly will include faucet/shower diverter and drain plug. The bathrooms shall also have the manufacturer's standard vanity with lavatory with drain plug, water closet, medicine cabinet with mirror and accessories (soap, toothbrush, paper holders and 24" towel bar). Kitchen shall be equipped with manufacturer's standard stainless steel double-bowl sink with faucet and drain/strainers (2). Hot and cold water hose bibs and an open standpipe drainage receptor shall be installed in the utility area. Electrical connections shall be furnished. Unit shall be wired for electric dryer and opening shall be provided for the dryer exhaust. Washer and dryer are not part of this contract. The unit shall be provided with two (2) sewer/drain plumbing drops, one at each end of unit. The connecting piping shall be shipped with the unit.
- h. **Kitchen Cabinets** – Kitchen cabinets shall be the manufacturer's standard materials and finish. This includes floor (base) cabinets and wall units similar to that shown on Figure 1. A single "halfway" shelf shall be provided in all the floor cabinets. Wall cabinet units shall be provided over the refrigerator, along front entrance door side wall to the end of kitchen counter top.
- i. **Appliances** – Electric or gas appliances are to be made available as an option.
  - i. **OPTION: All electric unit (heating furnace plus appliances).** A 30 gallon (minimum), 3500 Watt (minimum) electric water heater shall be provided for hot water supply. A 30 inch electric cooking range having four burners and a thermostatically controlled oven and a lighted, power range hood vented to the outside shall be provided. A 14 cubic foot (minimum) frost-free refrigerator with freezer shall be provided.
  - ii. **OPTION: All gas unit (heating furnace unit plus specific appliances).** A 30 gallon (minimum), gas water heater shall be provided for hot water supply. A 30 inch gas cooking range having four burners and a thermostatically controlled oven and a lighted, power range hood vented to the outside. A 14 cubic foot (minimum) frost-free electric refrigerator with freezer shall be provided.
- j. **Furnishings** – Furnishings shall be the manufacturer's standard for functional quality (provides usability, comfort and minimum maintenance). Required items include the following:
  - i. Each bedroom will be furnished with one full size mattress (5" thick foam) and box spring (54" x 76") and a metal bed frame; one chest of drawers having minimum dimensions of 30" wide x 16" deep x 36" high and four or five drawers; and one night stand. The chest and night stand will be wood construction.
  - ii. Each living room will be furnished with one sofa bed capable of sleeping two adults; one armchair; and one coffee table and one end table. The coffee table and end table shall be wood construction.
  - iii. The dining room area with the unit will be furnished with a minimum 3' x 5' dinette table and six matching chairs.
- k. **Other** – Each home will be equipped with a five pound A-B-C type fire extinguisher and a mounting bracket. The mounting bracket will be secured to a wall stud in the kitchen area near the cooking range and accessible without reaching across the range top. The bracket shall be mounted 54" above the finished floor surface. The manufacturer or supplier shall furnish entry door keys as required. Insulation "R" factors shall be "Alliance Energy Package" Option 1 – Ceilings R-30, Walls R-11, and Floors R-10, or Option 2 – Ceiling R-28, Walls R-11, and floors R-22.

**12. TRANSPORT READINESS:** The manufacturer and/or supplier shall ready the units for transport to the designated staging area and or/installation site. This includes but is not limited to:

- a. Exterior appurtenances (e.g., lighting fixtures at entrance doors, vent stacks, etc.) shall be removed and stored or appropriately secured for protection during transport of the unit.

- b. Interior appurtenances and furnishings (furniture, appliances, etc.) shall be appropriately packaged and/or secured inside the unit to prevent shifting and damage during transport.
- c. Manufacturer's installation guidelines and technical data for set-up and activation of the unit shall be provided in a packet stored in a readily locatable area within the unit.
- d. Fixed hitch, two (2) brake axles, two (2) idlers, all running gear to remain with the unit (includes wheels and tires).
13. **INSPECTION:** The State reserves the right to inspect, at a reasonable time, the equipment/item, plant or other facilities of a prospective contractor prior to contract award, and during the contract terms as necessary for the State's determination that such equipment/item, plant or other facilities conform with the specifications/requirements and are adequate and suitable for the proper and effective performance of the contract. All units delivered will be inspected on-site for conformity to the contract prior to final acceptance. The State reserves the right to not accept or withhold payment for any unit that is damaged, upon being delivered, as determined by a FEMA representative or a Quality Assurance representative of the Division of Purchase and Contract, until such time as the damage is repaired.
14. **QUESTIONNAIRE:** Prospective vendors must provide the following information in the spaces provided to allow for a complete evaluation of bid package. If additional space is needed, vendor will attach detailed information in the bid specification.

Manufacturer

Clayton Homes - Oxford

Manufacturer Address

3212 knots Grove Rd  
Oxford, NC 27565

Make/Model

Distribution/Service sites

Clayton / com 14663A3212 knots Grove Rd  
Oxford, NC 27565Do you agree to provide service during and after the warranty period? yesIs the service agency factory authorized and trained? yesAssuming you are an awarded vendor, how many working days after award of this contract will it take your company to deliver your first home anywhere in North Carolina? 10 daysHow many days will it take your production line(s) to be fully functional in the production of units? 6 daysOnce your production line(s) are fully operational, state your maximum production of homes for a one week period. 35 units

BIDDER: Timberline Homes, Inc.

## Vendor contract administrator:

Name Chris Hines  
Telephone (205) 335-5106  
E-Mail chinese@timberlinehomes.com

## Vendor 24/7 emergency contact:

Name Chris Hines  
Telephone (205) 335-5106  
E-Mail chinese@timberlinehomes.com

15. **SAMPLES:** The State does not require samples to be furnished, however the State reserves the right to inspect proposed units at the vendor's manufacturing site or distribution center prior to bid award.
16. **RECYCLED CONTENT:** If units or packaging contains any recycled content, please indicate here the material and content percentage:

17. **REFERENCES:** List three (3) references below where similar items were proposed, ordered and shipped to:

Company

Location

Name and Phone Number


18. **PRICING:** All bid prices offered herein shall include delivery of the home(s) FOB anywhere in North Carolina as identified on the purchase orders. No installation or set up costs are to be included in any bid price. Tongues and tires are to be included with each home.

DESCRIPTION	BID PRICE PER UNIT
1) Manufactured home as specified (electric option) with factory wired and plumed, with furniture.	\$ <u>31,694.56</u>
2) Manufactured home as specified (gas option) with factory wired and plumed, with furniture.	\$ <u>32,356.00</u>
Add/deduct on items 1 & 2 to make units ADA compliant	3) Electric Option: \$ <u>35,337.81</u> (Plus or Minus-indicate which)  4) Gas Option: \$ <u>35,999.25</u> (Plus or Minus-indicate which)
Deduct from unit price should the items be picked up by the State at the manufacturer location	5) Non-ADA compliant units \$ <u>1500.-</u> (minus)  6) ADA compliant units \$ <u>1500.-</u> (minus)

**If bidder is NOT the manufacturer of this product/equipment, the bidder is requested to submit with their bid FROM THE MANUFACTURER on manufacturer letterhead that bidder is authorized to sell this product to NC State Government.**

If bidder is the manufacturer, what is the percent discount offered from MSRP? NA

If applicable, does the item offered by bidder meet all of the requirements of Section 11 STANDARDS in the NC General Terms and Conditions of the bid? yes yes/no

**NOTE: IF BIDDER IS THE SOLE AUTHORIZED DISTRIBUTOR/DEALER IN NORTH CAROLINA FOR THIS PRODUCT OR PRODUCTS/EQUIPMENT, THEN THE BIDDER MUST SUBMIT WITH THEIR BID A WRITTEN STATEMENT FROM THE MANUFACTURER AND ON THE MANUFACTURER'S LETTERHEAD THAT YOUR COMPANY IS THE SOLE AUTHORIZED DISTRIBUTOR/DEALER IN NORTH CAROLINA FOR THIS PRODUCT/EQUIPMENT OR PRODUCTS FOR THE STATE OF NORTH CAROLINA GOVERNMENT USERS AND, THAT NO OTHER DEALERS/DISTRIBUTORS ARE ALLOWED TO QUOTE THIS PRODUCT/EQUIPMENT OR PRODUCTS TO THE STATE OF NORTH CAROLINA GOVERNMENT USERS.**

**IF BIDDER IS THE SOLE AUTHORIZED DISTRIBUTOR/DEALER IN NC, INDICATE THE % DISCOUNT FROM RETAIL PRICE NA**

BIDDER: Timberline Homes, Inc.

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19. **SALES REPORT:** The contractor agrees to provide reports, as may be reasonably required by the State, in the execution and management of this contract. The reporting will reflect the number of contract items, their product code and description, and the dollar value of the items sold for a specified time period. Requested reports will be due within seven (7) working days after the contractor receives a request from NCEM. Failure by the contractor to comply with this requirement may subject the contractor to removal from the contract.
20. **CONTRACTOR PERFORMANCE:** The performance of each contractor will be monitored and recorded, as necessary, over the duration of the contract with respect to satisfactory fulfillment of all contractual obligations. Such performance may include, but is not necessarily limited to, delivery, condition of delivered goods, specification compliance of delivered goods, prompt and appropriate resolution of warranty claims, adequate servicing of contract in any and all aspects which the contract may call for, and prompt, complete and satisfactory resolution of any contractual discrepancies other than those resulting from Acts of God or from inadequate performance of the State or user. The record of such performance will be considered in the evaluation of future bids. Any bidder whose record identifies inadequate performance on a prior contract with the State, and who has not subsequently demonstrated to the State's complete and sole satisfaction that the causes (both indirect and direct) of such inadequate performance have been removed, may be rejected on that basis and reported accordingly to the Board of Award.

**INSTRUCTIONS TO BIDDERS**INTERNET ADDRESS – <http://www.pandc.nc.gov/>

1. **READ, REVIEW AND COMPLY:** It shall be the bidder's responsibility to read this entire document, review all enclosures and attachments, and comply with all requirements specified herein.
2. **NOTICE TO BIDDERS:** All bids are subject to the provisions of the Instructions to Bidders, special terms and conditions specific to this Invitation for Bids, the specifications, and the North Carolina General Contract Terms and Conditions. The State objects to and will not evaluate or consider any additional terms and conditions submitted with a bidder response. This applies to any language appearing in or attached to the document as part of the bidder's response. **DO NOT ATTACH ANY ADDITIONAL TERMS AND CONDITIONS.**  
By execution and delivery of this document, the bidder agrees that any additional terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect.
3. **DEFINITIONS:**
  - **BIDDER:** Company, firm, corporation, partnership, individual, etc., submitting a response to an Invitation for Bids.
  - **TERM CONTRACT:** A contract generally intended to cover all normal requirements for a commodity for a specified period of time based on estimated quantities only.
  - **STATEWIDE TERM CONTRACT:** A Term Contract for all agencies, unless exempted by statute, rule, or special term and condition specific to this bid.
  - **AGENCY SPECIFIC TERM CONTRACT:** A Term Contract for a specific agency.
  - **OPEN MARKET CONTRACT:** A contract for the purchase of a commodity not covered by a term contract.
4. **EXECUTION:** Failure to sign under EXECUTION section will render bid invalid.
5. **ORDER OF PRECEDENCE:** In cases of conflict between specific provisions in this bid, the order of precedence shall be (1) special terms and conditions specific to this bid, (2) specifications, (3) North Carolina General Contract Terms and Conditions, and (4) Instructions to Bidders.
6. **TIME FOR CONSIDERATION:** Unless otherwise indicated on the first page of this document, bidder's offer shall be valid for 45 days from the date of bid opening. Preference may be given to bids allowing not less than 45 days for consideration and acceptance.
7. **PROMPT PAYMENT DISCOUNTS:** Bidders are urged to compute all discounts into the price offered. If a prompt payment discount is offered, it will not be considered in the award of the contract except as a factor to aid in resolving cases of identical prices.
8. **SPECIFICATIONS:** Any deviation from specifications indicated herein must be clearly pointed out; otherwise, it will be considered that items offered are in strict compliance with these specifications, and bidder will be held responsible therefore. Deviations shall be explained in detail. **The bidder shall not construe this paragraph as inviting deviation or implying that any deviation will be acceptable.**
9. **INFORMATION AND DESCRIPTIVE LITERATURE:** Bidder is to furnish all information requested and in the spaces provided in this document. Further, if required elsewhere in this bid, each bidder must submit with their bid sketches, descriptive literature and/or complete specifications covering the products offered. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements will be subject to rejection.
10. **RECYCLING AND SOURCE REDUCTION:** It is the policy of this State to encourage and promote the purchase of products with recycled content to the extent economically practicable, and to purchase items which are reusable, refillable, repairable, more durable, and less toxic to the extent that the purchase or use is practicable and cost-effective. We also encourage and promote using minimal packaging and the use of recycled/recyclable products in the packaging of commodities purchased. However, no sacrifice in quality of packaging will be acceptable. The company remains responsible for providing packaging that will protect the commodity and contain it for its intended use. Companies are strongly urged to bring to the attention of purchasers those products or packaging they offer which have recycled content and that are recyclable.
11. **CLARIFICATIONS/INTERPRETATIONS:** Any and all questions regarding this document must be addressed to the purchaser named on the cover sheet of this document. Do not contact the user directly. Any and all revisions to this document shall be made only by written addendum from the Division of Purchase and Contract. The bidder is cautioned that the requirements of this bid can be altered only by written addendum and that verbal communications from whatever source are of no effect.
12. **ACCEPTANCE AND REJECTION:** The State reserves the right to reject any and all bids, to waive any informality in bids and, unless otherwise specified by the bidder, to accept any item in the bid. If either a unit price or extended price is obviously in error and the other is obviously correct, the incorrect price will be disregarded.
13. **REFERENCES:** The State reserves the right to require a list of users of the exact item offered. The State may contact these users to determine acceptability of the bid. Such information may be considered in the evaluation of the bid.





**Solicitation Information:**

IFB Number: 201200157

Due Date: March 1, 2012

NC Department of Administration  
Division of Purchase and Contract  
116 West Jones Street (Room 4062 4ht Flr.)  
Raleigh, NC 27603-8002

**Company Information:**

Timberline Homes Inc.  
214 Hwy 17 South  
Washington, NC 27889

Corporate:  
Timberline Homes, Inc.  
1251 South Blvd.  
Brewton, AL 36426

**Contact Information:**

Chris Hines  
Mobile: 205-335-5106  
Fax: 205-449-9128  
[chines@timberlinehomes.com](mailto:chines@timberlinehomes.com)

**14. TAXES:**

- **FEDERAL:** All agencies participating in this contract are exempt from Federal Taxes, such as excise and transportation. Exemption forms submitted by the contractor will be executed and returned by the using agency.
- **OTHER:** Prices offered are not to include any personal property taxes, nor any sales or use tax (or fees) unless required by the North Carolina Department of Revenue.

- 15. AWARD OF CONTRACT:** As directed by statute, qualified bids will be evaluated and acceptance may be made of the lowest and best bid most advantageous to the State as determined upon consideration of such factors as: prices offered; the quality of the articles offered; the general reputation and performance capabilities of the bidders; the substantial conformity with the specifications and other conditions set forth in the bid; the suitability of the articles for the intended use; the related services needed; the date or dates of delivery and performance; and such other factors deemed by the State to be pertinent or peculiar to the purchase in question. After the foregoing evaluation, the bids will be reviewed to determine if there are any North Carolina resident bidders that submitted responsive bids and requested the price-matching preference pursuant to Executive Order #50 and G.S. § 143-59. If such bidders are found, the evaluators and/or purchaser will then determine whether any of the North Carolina resident bidders qualify for this preference and, if so, make the contract award pursuant to Paragraph 23 below.

Unless otherwise specified by the State or the bidder, the State reserves the right to accept any item or group of items on a multi-item bid.

In addition, on TERM CONTRACTS, the State reserves the right to make partial, progressive or multiple awards: where it is advantageous to award separately by items; or where more than one supplier is needed to provide the contemplated requirements as to quantity, quality, delivery, service, geographical areas; other factors deemed by the State to be pertinent or peculiar to the purchase in question.

- 16. HISTORICALLY UNDERUTILIZED BUSINESSES:** Pursuant to General Statute 143-48 and Executive Order #150, the State invites and encourages participation in this procurement process by businesses owned by minorities, women, disabled, disabled business enterprises and non-profit work centers for the blind and severely disabled.
- 17. CONFIDENTIAL INFORMATION:** As provided by statute and rule, the Division of Purchase and Contract will consider keeping trade secrets which the bidder does not wish disclosed confidential. Each page shall be identified in boldface at the top and bottom as "CONFIDENTIAL" by the bidder. Cost information shall not be deemed confidential. In spite of what is labeled as a trade secret, the determination whether it is or not will be determined by North Carolina law.
- 18. SAMPLES:** Sample of items, when required, must be furnished as stipulated herein, free of expense, and if not destroyed will, upon request be returned at the bidder's expense. Request for the return of samples must be made within 10 days following date of bid opening. Otherwise the samples will become State property. Each individual sample must be labeled with the bidder's name, bid number, and item number. A sample on which an award is made, will be retained until the contract is completed, and then returned, if requested, as specified above.
- 19. PROTEST PROCEDURES:** When a bidder wants to protest a contract awarded by the Secretary of Administration or by an agency over \$25,000 resulting from this solicitation, they must submit a written request to the State Purchasing Officer at Purchase and Contract, 1305 Mail Service Center, Raleigh, NC 27699-1305. This request must be received in the Division of Purchase and Contract within thirty (30) consecutive calendar days from the date of the contract award. When a bidder wants to protest a contract awarded by an agency or university resulting from this solicitation that is over \$10,000 but less than \$25,000 for any agency, or any contract awarded by a university, they must submit a written request to the issuing procurement officer at the address of the issuing agency. This request must be received in that office within thirty (30) consecutive calendar days from the date of the contract award. Protest letters must contain specific reasons and any supporting documentation for the protest. Note: Contract award notices are sent only to those actually awarded contracts, and not to every person or firm responding to this solicitation. Bid status and Award notices are posted on the Internet at <http://www.pandc.nc.gov/>. All protests will be handled pursuant to the North Carolina Administrative Code, Title 1, Department of Administration, Chapter 5, Purchase and Contract, Section 5B.1519. (See Protest Information at <http://www.pandc.nc.gov/protests.pdf> for more information.)

If a ground of a protest is based on a challenge to the qualification of a North Carolina resident bidder awarded a contract pursuant to Executive Order #50 (price-matching preference), the State Purchasing Officer or procurement officer may request the North Carolina resident bidder to produce documentation substantiating the North Carolina resident bidder's qualification for the subject preference. The State Purchasing Officer or procurement officer should request the supporting documentation within the 10-day period he or she has to make the decision on whether to deny or grant a protest meeting and the protest meeting should be scheduled after the anticipated receipt of the documents from the North Carolina resident bidder. Pursuant to Paragraph 23 below, the North Carolina resident bidder is required to produce to the State the requested documentation within five (5) business days of the State's request and failure to produce the documents by the end of that time period may result in the cancellation of the contract. Also note that any tax, financial, accounting or banking documents the North Carolina resident bidder submits to the State in connection with the resolution of a protest shall not be disclosed to the protester pursuant to G.S. §§ 132-1.1 and 105-259(b) and the State shall preserve the confidentiality of such documents.

- 20. MISCELLANEOUS:** Masculine pronouns shall be read to include feminine pronouns, and the singular of any word or phrase shall be read to include the plural and vice versa.

21. **RECIPROCAL PREFERENCE:** G.S. 143-59 establishes a reciprocal preference law to discourage other states from applying in-state preferences against North Carolina's resident bidders. The "Principal Place of Business" is defined as the principal place from which the trade or business of the bidder is directed or managed.
22. **CONFIDENTIALITY OF BIDS:** In submitting its bid, the bidder agrees not to discuss or otherwise reveal the contents of its bid to any source outside of the using or issuing agency, government or private, until after the award of the contract. All bidders are advised that they are not to have any communications with the using or issuing agency during the evaluation of the bids (i.e., after the public opening of the bids and before the award of the contract), unless the State's purchaser contacts the bidder(s) for purposes of seeking clarification. A bidder shall not: transmit to the issuing and/or using agency any information commenting on the ability or qualifications of any other bidder to provide the advertised good, equipment, commodity; defects, errors and/or omissions in any other bidder's bid and/or prices at any time during the procurement process; and/or engage in any other communication or conduct attempting to influence the evaluation and/or award of the contract that is the subject of this IFB. Bidders not in compliance with this provision may be disqualified, at the option of the State, from the contract award. Only those communications with the using agency or issuing agency authorized by this IFB are permitted.
23. **EXECUTIVE ORDER #50-PRICE-MATCHING PREFERENCE:** Pursuant to North Carolina General Statute § 143-59 (G.S. § 143-59) and Executive Order No. 50 issued by Governor Perdue on February 17, 2010, entitled "Enhanced Purchasing Opportunities for North Carolina Businesses," a price-matching preference may be given to North Carolina resident bidders on contracts for the purchase of goods. This preference will allow a qualified North Carolina resident bidder to match the price of the lowest responsible nonresident bidder, if the North Carolina resident bidder's price is within five percent (5%) or \$10,000, whichever is less, of the non-resident bidder's price. G.S. § 143-59(c) (1) defines a "resident bidder" as a "bidder that has paid unemployment taxes or income taxes in this State and whose principal place of business is located in this State. G.S. § 143-59(c)(2) defines a nonresident bidder as a bidder that does not meet the definition in G.S. § 143-59(c)(1). G.S. § 143-59(c)(3) defines a "principal place of business" as the "principal place from which the trade or business of the bidder is directed or managed."

In order to qualify for this preference, a resident bidder must: (1) request the preference; and (2) complete "Resident Bidder's Certification for Price-Matching Preference under Executive Order #50" (hereinafter the "Certification") included at the end of this solicitation. The Certification may not be submitted after the public opening of the bids. By executing the Certification, the bidder agrees to provide any additional information or documentation requested by the State to confirm the above certifications and statements within five (5) business days of request (including tax filings, banking statements, financial and accounting statements reflecting Bidder's payment of the subject taxes and such other information regarding bidder's management or directors of its business or trade of its principal place of business).

The State will evaluate the bids in accordance with the award criteria stated in this IFB to determine the lowest responsible bidder. If the lowest responsible bidder is a North Carolina resident bidder, then there will be no consideration of the price-matching preference. If the lowest responsible bid was submitted by nonresident bidder and there are no North Carolina resident bidders that submitted a bid price that was within 5% or \$10,000 of the nonresident bidder's price, then none of the North Carolina resident bidders qualified for the price-matching preference and no review of the Resident Bidder's Certifications is required.

If the lowest responsible bid was submitted by nonresident bidder and there are one or more North Carolina resident bidders that submitted a bid price that was within 5% or \$10,000 of the nonresident bidder's price, then the evaluators shall review the Certification(s) of the resident bidder(s) to determine whether the resident bidders have certified compliance with G.S. § 143-59(c)(1), (3) and the information and documentation provided in or with the Certification supports the resident bidder(s) certifications. The evaluators may seek clarification of the certifications and/or information in a resident bidder's Certification and request documentation (including but not limited to income tax or unemployment tax returns, reports and/or filing (annual and/or quarterly); banking statements or financial/accounting statements reflecting bidder's payment of income taxes or unemployment taxes to the State of North Carolina and such other information regarding bidder's management or directors of its business or trade of its principal place of business.). If the resident bidder's Certification for the price-matching is challenged in a bid protest, the resident bidder shall provide the foregoing information and/or documents to the State within five (5) business days of receiving a request from the State for such information and/or documentation. Pursuant to G.S. §§ 132-1.1, 105-259(b) and Paragraph 17 of the Instructions to Bidders, the State is prohibited from making public disclosures of the bidder's tax information and documents (except if one of the 39 exceptions applies in G.S. § 105-259(b)) and the State shall preserve the confidentiality of the tax information and/or documents received in response to a request for clarification (or, as discussed below, to resolve a bid protest challenging resident bidder's qualification for the price-matching preference). In order to further preserve the confidentiality of bidder's tax information and documentation provided the State, the bidder shall comply with Paragraph 17 of the Instructions to Bidders and mark "CONFIDENTIAL" at the top and bottom of each page of the information and documentation. After review of the Certification(s) and any clarification, the evaluators shall include in their recommendation for award a finding that the North Carolina resident bidder(s) was or was not qualified for the price-matching preference.

If more than one North Carolina resident bidder qualified for the price-matching preference, then the evaluators, purchaser, or procurement specialist shall prioritize the qualified North Carolina resident bidders according to their original bid prices, from lowest to highest, so that qualified North Carolina resident bidder that submitted the lowest bid should get the first opportunity to match the bid price of the nonresident lowest responsible bidder. If the lowest responsible and qualified North Carolina resident bidder declines to accept contract award, then the contract should be offered to the next lowest qualified North Carolina resident bidder and to continue in this manner until either a qualified North Carolina resident bidder accepts to contract award or the award is made to nonresident bidder if no qualified North Carolina resident bidder accepted the award. If two responsible North Carolina

resident bidders qualify for the price-matching preference, both had the same bid price, then the evaluators, purchaser or procurement specialist may: (1) consider the information provided in these bidders' Certifications or publicly available information to determine which bidder the contract award would have a greater impact of stimulating or sustaining the North Carolina economy and/or is most likely to create or save jobs (e.g., if the choice is between a resident broker and a resident manufacturer of the subject goods, then the contract should be awarded to the resident manufacturer); (2) consider the unemployment rate in the municipality or county where each bidder's principal place of business is located; or (3) seek clarification from the bidders to ascertain the impact on their respective businesses if offered the award of the contract.

If the resident bidder requests and qualifies for the price-matching preference, the resident bidder will first be offered the contract award and it will have three (3) business days to accept or decline the award based on the lowest responsible nonresident bidder's price

If at any time during or after the procurement process (including but not limited to clarifications and resolution of bid protests), the State determines that: the certifications or information in the Certification were false, substantially inaccurate, materially misleading; or the Bidder failed to provide, within the specified time period, the information and documentation the State requested, then the State may:

- (1) Cancel the resident bidder's contract and/or purchase order that was awarded based on the price-matching preference and resident bidder shall be liable for all its cost it incurs as a result of the cancellation and all increased costs of the State may incur by awarding the contract to the next lowest bidder;
- (2) Bidder will not be entitled to any price-matching preference in any future State bidding opportunities;
- (3) Action may be taken against the contractor under the False Claims Act, G.S. § 1-605 through 1-617, inclusive, for submitting a false Certification for the price-matching preference under Executive Order #50 (including but not limited to treble damages and civil penalties); and/or
- (4) Debar Bidder from doing business with the State of North Carolina for a period determined by the State Purchasing Officer and/or Board of Award.

**NORTH CAROLINA GENERAL CONTRACT TERMS AND CONDITIONS**INTERNET ADDRESS – <http://www.pandc.nc.gov/>

1. **DEFAULT AND PERFORMANCE BOND:** In case of default by the contractor, the State may procure the articles or services from other sources and hold the contractor responsible for any excess cost occasioned thereby. The State reserves the right to require performance bond or other acceptable alternative guarantees from successful bidder without expense to the State.

**The contractor shall be in default, if its Certification submitted for a price-matching preference under Executive Order #50 and G.S. § 143-59 was false and/or contained materially misleading or inaccurate information, and/or contractor failed to provide information and documentation requested by the State to substantiate contractor's Certification.**

In addition, in the event of default by the Contractor under this contract, the State may immediately cease doing business with the Contractor, immediately terminate for cause all existing contracts the State has with the Contractor, and de-bar the Contractor from doing future business with the State. The State may take action against the contractor under the False Claims Act, G.S. § 1-605 through 1-617, inclusive, for submitting a false Certification for the price-matching preference under Executive Order #50 (including but not limited to treble damages and civil penalties).

Upon the Contractor filing a petition for bankruptcy or the entering of a judgment of bankruptcy by or against the Contractor, the State may immediately terminate, for cause, this contract and all other existing contracts the Contractor has with the State, and de-bar the Contractor from doing future business with the State.

2. **GOVERNMENTAL RESTRICTIONS:** In the event any Governmental restrictions are imposed which necessitate alteration of the material, quality, workmanship or performance of the items offered prior to their delivery, it shall be the responsibility of the contractor to notify, in writing, the issuing purchasing office at once, indicating the specific regulation which required such alterations. The State reserves the right to accept any such alterations, including any price adjustments occasioned thereby, or to cancel the contract.
3. **AVAILABILITY OF FUNDS:** Any and all payments to the contractor are dependent upon and subject to the availability of funds to the agency for the purpose set forth in this agreement.
4. **TAXES:** Any applicable taxes shall be invoiced as a separate item.

G.S. 143-59.1 bars the Secretary of Administration from entering into contracts with vendors if the vendor or its affiliates meet one of the conditions of G. S. 105-164.8(b) and refuse to collect use tax on sales of tangible personal property to purchasers in North Carolina. Conditions under G. S. 105-164.8(b) include: (1) Maintenance of a retail establishment or office, (2) Presence of representatives in the State that solicit sales or transact business on behalf of the vendor and (3) Systematic exploitation of the market by media-assisted, media-facilitated, or media-solicited means. By execution of the bid document the vendor certifies that it and all of its affiliates, (if it has affiliates), collect(s) the appropriate taxes.

5. **SITUS:** The place of this contract, its situs and forum, shall be North Carolina, where all matters, whether sounding in contract or tort, relating to its validity, construction, interpretation and enforcement shall be determined.
6. **GOVERNING LAWS:** This contract is made under and shall be governed and construed in accordance with the laws of the State of North Carolina.
7. **INSPECTION AT CONTRACTOR'S SITE:** The State reserves the right to inspect, at a reasonable time, the equipment/item, plant or other facilities of a prospective contractor prior to contract award, and during the contract term as necessary for the State's determination that such equipment/item, plant or other facilities conform with the specifications/requirements and are adequate and suitable for the proper and effective performance of the contract.
8. **PAYMENT TERMS:** Payment terms are Net not later than 30 days after receipt of correct invoice or acceptance of goods, whichever is later. The using agency is responsible for all payments to the contractor under the contract. Payment by some agencies may be made by procurement card and it shall be accepted by the contractor for payment if the contractor accepts that card (Visa, Mastercard, etc.) from other customers. If payment is made by procurement card, then payment may be processed immediately by the contractor.
9. **AFFIRMATIVE ACTION:** The contractor will take affirmative action in complying with all Federal and State requirements concerning fair employment and employment of people with disabilities, and concerning the treatment of all employees without regard to discrimination by reason of race, color, religion, sex, national origin or disability.
10. **CONDITION AND PACKAGING:** Unless otherwise provided by special terms and conditions or specifications, it is understood and agreed that any item offered or shipped has not been sold or used for any purpose and shall be in first class condition. All containers/packaging shall be suitable for handling, storage or shipment.
11. **STANDARDS:** All manufactured items and/or fabricated assemblies subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate state inspector which customarily requires the label or re-examination listing or

identification marking of the appropriate safety standard organization; such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and/or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and state and federal requirements relating to clean air and water pollution.

12. **PATENT:** The contractor shall hold and save the State, its officers, agents and employees, harmless from liability of any kind, including costs and expenses, on account of any copyrighted material, patented or unpatented invention, articles, device or appliance manufactured or used in the performance of this contract, including use by the government.
13. **ADVERTISING:** Contractor agrees not to use the existence of this contract or the name of the State of North Carolina as part of any commercial advertising.
14. **ACCESS TO PERSONS AND RECORDS:** The State Auditor and the using agency's internal auditors shall have access to persons and records as a result of all contracts or grants entered into by State agencies or political subdivisions in accordance with General Statute 147-64.7 and Session Law 2010-194, Section 21 (i.e., the State Auditors and internal auditors may audit the records of the contractor during the term of the contract to verify accounts and data affecting fees or performance).
15. **ASSIGNMENT:** No assignment of the contractor's obligations nor the contractor's right to receive payment hereunder shall be permitted.  
However, upon written request approved by the issuing purchasing authority and solely as a convenience to the contractor, the State may:
  - a. Forward the contractor's payment check directly to any person or entity designated by the contractor, and
  - b. Include any person or entity designated by contractor as a joint payee on the contractor's payment check.
 In no event shall such approval and action obligate the State to anyone other than the contractor and the contractor shall remain responsible for fulfillment of all contract obligations.
16. **INSURANCE:**

**COVERAGE** - During the term of the contract, the contractor at its sole cost and expense shall provide commercial insurance of such type and with such terms and limits as may be reasonably associated with the contract. As a minimum, the contractor shall provide and maintain the following coverage and limits:

  - a. **Worker's Compensation** - The contractor shall provide and maintain Worker's Compensation Insurance, as required by the laws of North Carolina, as well as employer's liability coverage with minimum limits of \$150,000.00, covering all of contractor's employees who are engaged in any work under the contract. If any work is sublet, the contractor shall require the subcontractor to provide the same coverage for any of his employees engaged in any work under the contract.
  - b. **Commercial General Liability** - General Liability Coverage on a Comprehensive Broad Form on an occurrence basis in the minimum amount of \$500,000.00 Combined Single Limit. (Defense cost shall be in excess of the limit of liability.)
  - c. **Automobile** - Automobile Liability Insurance, to include liability coverage, covering all owned, hired and non-owned vehicles, used in connection with the contract. The minimum combined single limit shall be \$150,000.00 bodily injury and property damage; \$150,000.00 uninsured/under insured motorist; and \$1,000.00 medical payment.

**REQUIREMENTS:** Providing and maintaining adequate insurance coverage is a material obligation of the contractor and is of the essence of this contract. All such insurance shall meet all laws of the State of North Carolina. Such insurance coverage shall be obtained from companies that are authorized to provide such coverage and that are authorized by the Commissioner of Insurance to do business in North Carolina. The contractor shall at all times comply with the terms of such insurance policies, and all requirements of the insurer under any such insurance policies, except as they may conflict with existing North Carolina laws or this contract. The limits of coverage under each insurance policy maintained by the contractor shall not be interpreted as limiting the contractor's liability and obligations under the contract.
17. **YEAR 2000 COMPLIANCE/WARRANTY:** Vendor shall ensure the product(s) and service(s) furnished pursuant to this agreement ("product" shall include, without limitation, any piece of equipment, hardware, firmware, middleware, custom or commercial software, or internal components, subroutines, and interfaces therein) which perform any date and/or time data recognition function, calculation, or sequencing, will support a four digit year format, and will provide accurate date/time data and leap year calculations on and after December 31, 1999, at the same level of functionality for which originally acquired without additional cost to the user. This warranty shall survive termination or expiration of the agreement.
18. **GENERAL INDEMNITY:** The contractor shall hold and save the State, its officers, agents, and employees, harmless from liability of any kind, including all claims and losses accruing or resulting to any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the contractor in the performance of this contract and that are attributable to the negligence or intentionally tortious acts of the contractor provided that the contractor is notified in writing within 30 days that the State has knowledge of such claims. The contractor represents and warrants that it shall make no claim of any kind or nature against the State's agents who are involved in the delivery or processing of contractor goods to the State. The representation and warranty in the preceding sentence shall survive the termination or expiration of this contract.
19. **ELECTRONIC PROCUREMENT (APPLIES TO ALL CONTRACTS THAT INCLUDE E-PROCUREMENT AND ARE IDENTIFIED AS SUCH IN THE BODY OF THE SOLICITATION DOCUMENT):** Purchasing shall be conducted through the Statewide E-Procurement Service. The State's third party agent shall serve as the Supplier Manager for this E-Procurement Service. The contractor shall register for the Statewide E-Procurement Service within two (2) business days of notification of award in order to receive an electronic purchase order resulting from award of this contract.

**THE SUCCESSFUL BIDDER(S) SHALL PAY A TRANSACTION FEE OF 1.75% (.0175) ON THE TOTAL DOLLAR AMOUNT (EXCLUDING SALES TAXES) OF EACH PURCHASE ORDER ISSUED THROUGH THE STATEWIDE E-PROCUREMENT SERVICE** This applies to all purchase orders, regardless of the quantity or dollar amount of the purchase order. The transaction fee shall not be stated or included as a separate item on the invoice. There are no additional fees or charges to the contractor for the services rendered by the Supplier Manager under this contract. Contractor will receive a credit for transaction fees they paid for the purchase of any item(s) if an item(s) is returned through no fault of the contractor. Transaction fees are non-refundable when an item is rejected and returned, or declined, due to the contractor's failure to perform or comply with specifications or requirements of the contract.

Contractor or its Authorized Reseller, as applicable, will be invoiced monthly for the State's transaction fee by the Supplier Manager. The transaction fee shall be based on purchase orders issued for the prior month. Unless Supplier Manager receives written notice from the Contractor identifying with specificity any errors in an invoice within thirty (30) days of the receipt of invoice, such invoice shall be deemed to be correct and Contractor shall have waived its right to later dispute the accuracy and completeness of the invoice. Payment of the transaction fee by the Contractor is due to the account designated by the State within thirty (30) days after receipt of the correct invoice for the transaction fee, which includes payment of all portions of an invoice not in dispute. Within thirty (30) days of the receipt of invoice, contractor may request in writing an extension of the invoice payment due date for that portion of the transaction fee invoice for which payment of the related goods by the governmental purchasing entity has not been received by the Contractor. If payment of the transaction fee is not received by the State within this payment period, it shall be considered a material breach of contract. The Supplier Manager shall provide, whenever reasonably requested by the contractor in writing (including electronic documents), supporting documentation from the E-Procurement Service that accounts for the amount of the invoice.

The Supplier Manager will capture the order from the State approved user, including the shipping and payment information, and submit the order in accordance with the E-Procurement Service. Subsequently, the Supplier Manager will send those orders to the appropriate contractor on State Contract. The State or State approved user, not the Supplier Manager, shall be responsible for the solicitation, bids received, evaluation of bids received, award of contract, and the payment for goods delivered.

Contractor agrees at all times to maintain the confidentiality of its user name and password for the Statewide E-Procurement Services. If a contractor is a corporation, partnership or other legal entity, then the contractor may authorize its employees to use its password. Contractor shall be responsible for all activity and all charges by such employees. Contractor agrees not to permit a third party to use the Statewide E-Procurement Services through its account. If there is a breach of security through the contractor's account, contractor shall immediately change its password and notify the Supplier Manager of the security breach by e-mail. Contractor shall cooperate with the State and the Supplier Manager to mitigate and correct any security breach.

20. **ELECTRONIC PROCUREMENT (APPLIES ONLY TO STATEWIDE TERM CONTRACTS):** Within ten (10) calendar days of notice, the contractor shall provide supplier information, contract pricing and other product-related information requested by the State or the Supplier Manager. This information shall include such information as contractor name, SKU, brand/manufacturer, product name and a brief description, unit of measure, price, and other similar information properly requested by the State or the Supplier Manager to facilitate purchasing from the contract. This information shall be posted by the contractor in the format provided by the Supplier Manager, or as otherwise provided in a template or format required by the State. No costs or expenses associated with providing this information shall be charged to the State, its agents (including Supplier Manager) or State approved users of the contract. For the purposes of this contract, the contractor warrants that it is authorized and empowered to and hereby grants the State and the Supplier Manager the right and license to use, reproduce, transmit, distribute and publicly display this information. In addition, for the purposes of this contract, the contractor warrants that it is authorized and empowered to and hereby grants the State and the Supplier Manager the right and license to reproduce and display contractor's trademarks, service marks, logos, trade dress or other branding designation that identifies the goods available under the contract. The Supplier Manager shall create and maintain, with contractor's timely assistance, web-based placement of contract information, where appropriate, that includes the contract items distributed by the contractor within the appropriate contract categories. The State shall provide any price adjustment/product modification information that it has approved during the course of the contract, to the Supplier Manager immediately upon such change.

If the contractor is not the manufacturer, then it shall be the contractor's responsibility to obtain authorization from the manufacturer to comply with the provisions of this contract, including any appropriate intellectual property rights of the manufacturer. If the contractor is the manufacturer, then the manufacturer shall only authorize dealers, outlets, distributors, value added resellers, etc. (together, "Authorized Resellers") within their network that can comply with the provisions of this contract.

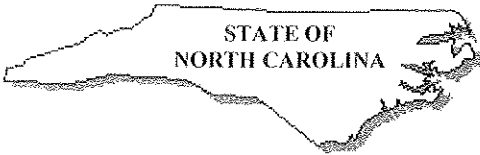
**CONTRACTOR IS AND SHALL REMAIN RESPONSIBLE FOR PAYING THE TRANSACTION FEE ON BEHALF OF ITS AUTHORIZED RESELLERS IN THE EVENT THAT THE AUTHORIZED RESELLER(S) DEFAULTS.**

21. **CANCELLATION (TERM CONTRACTS ONLY):** All contract obligations shall prevail for at least 90 days after the effective date of the contract. After that period, in addition to the provisions of the paragraph entitled Price Adjustments, for the protection of both parties, this contract may be canceled in whole or in part by either party by giving 30 days prior notice in writing to the other party.
- CANCELLATION (EXECUTIVE ORDER #50 CONTRACTS):** A contract awarded to a North Carolina resident bidder pursuant to Executive Order #50 and G.S. § 143-59 may be cancelled by the State, if the State determines that the Bidder's certification or information in Resident Bidder's Certification for Price-Matching Preference under Executive Order #50 is false, materially inaccurate or misleading. The contractor shall bear all losses and liability resulting from the cancellation of the contract and/or any purchase order and the contractor shall be liable for any additional costs the State may incur by contracting with another supplier of the goods or equipment.
22. **QUANTITIES (TERM CONTRACTS ONLY):** The award of a term contract neither implies nor guarantees any minimum or maximum purchases thereunder.
23. **PRICE ADJUSTMENTS (TERM CONTRACTS ONLY):** Any price changes, downward or upward, which might be permitted during the contract period must be general, either by reason of market change or on the part of the contractor to other customers.
- a. **Notification:** Must be given to the issuing purchasing authority, in writing, concerning any proposed price adjustments. Such notification shall be accompanied by copy of manufacturer's official notice or other acceptable evidence that the change is general in nature.
- b. **Decreases:** The State shall receive full proportionate benefit immediately at any time during the contract period.
- c. **Increases:** All prices shall be firm against any increase for 180 days from the effective date of the contract. After this period, a request for increase may be submitted with the State reserving the right to accept or reject the increase, or cancel the contract. Such action by the State shall occur not later than 15 days after the receipt by the State of a properly documented request for price increase. Any increases accepted shall become effective not later than 30 days after the expiration of the original 15 days reserved to evaluate the request for increase.
- d. **Invoices:** It is understood and agreed that orders will be shipped at the established contract prices in effect on dates orders are placed. Invoicing at variance with this provision will subject the contract to cancellation. Applicable North Carolina sales tax shall be invoiced as a separate item.
24. **By Executive Order 24,** issued by Governor Perdue, and N.C. G.S. § 133-32, it is unlawful for any vendor or contractor (i.e. architect, bidder, contractor, construction manager, design professional, engineer, landlord, offeror, seller, subcontractor, supplier, or vendor), to make gifts or to give favors to any State employee of the Office of the Governor and Governor's Cabinet Agencies (i.e., Administration, Commerce, Correction, Crime Control and Public Safety, Cultural Resources, Environment and Natural Resources, Health and Human Services, Juvenile Justice and Delinquency Prevention, Revenue, and Transportation). This prohibition covers those vendors and contractors who:
- (1) have a contract with a governmental agency; or
  - (2) have performed under such a contract within the past year; or
  - (3) anticipate bidding on such a contract in the future.

For additional information regarding the specific requirements and exemptions, vendors and contractors are encouraged to review Executive Order 24 and G.S. Sec. 133-32.

Executive Order 24 also encouraged and invited other State Agencies to implement the requirements and prohibitions of the Executive Order to their agencies. Vendors and contractors should contact other State Agencies to determine if those agencies have adopted Executive Order 24.





DEPARTMENT OF ADMINISTRATION  
DIVISION OF PURCHASE AND CONTRACT  
IMPORTANT BID ADDENDUM

February 16, 2012

FAILURE TO RETURN THIS BID ADDENDUM IN ACCORDANCE WITH INSTRUCTIONS MAY SUBJECT YOUR BID TO REJECTION ON THE AFFECTED ITEM(S):

BID Number: 201200157

ADDENDUM Number: 01

PURCHASER: Mike Brendle

COMMODITY: Manufactured Mobile Homes  
Disaster Convenience Contract  
USING AGENCY: DEPARTMENT - Crime Control  
and Public Safety  
OPENING DATE/TIME: February 23, 2012 @ 2:00

**INSTRUCTIONS:**

1. Please make the following change(s) in the bid referenced above:

See below

2. Check **ONLY** one of the following categories and return one properly executed copy of this addendum prior to bid opening time and date.

☐

Bid has already been submitted. Changes resulting from this addendum are as follows:

☐

Bid has already been submitted. **NO CHANGES** resulted from this addendum.

☒

Bid has **NOT** been submitted and **ANY CHANGES** resulting from this addendum are included in our bid.

Execute Addendum:

BIDDER: Timberline Homes, Inc.  
ADDRESS (CITY & STATE): 214 Hwy 17 S, Washington, NC  
AUTHORIZED SIGNATURE: Ch Hines DATE: 2/28/12  
NAME and TITLE (Print): Chris Hines, Vice President

<u>DELIVERED BY US POSTAL SERVICE (REGULAR/STANDARD MAIL ONLY)</u>	<u>DELIVERED BY ANY OTHER MEANS/SPECIAL DELIVERY/OVERNIGHT (BY ANY OTHER CARRIER)</u>
BID NO. _____ NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 1305 MAIL SERVICE CENTER RALEIGH NC 27699-1305	BID NO. <u>201200157</u> NC DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASE AND CONTRACT 116 WEST JONES STREET Room 4062 4 <sup>th</sup> Flr. RALEIGH NC 27603-8002

\*\*\*\*\*SPECIAL NOTE – PLEASE READ\*\*\*\*\*

The US Postal Service DOES NOT deliver any mail (US Postal Express Mail, Certified, Priority, Overnight, etc.) to our physical address of 116 West Jones Street.



**QUESTIONS AND ANSWERS-RETURN ADDENDUM**

Will there be a bid bond or performance and payment bond needed (how much)  
Not required for this bid

Contract time or completion time  
3 year agency specific term contract beginning from date of award of contract

When will answers to questions be posted?  
As soon as answers are known

Where will the answers to questions be posted?  
On our IPS-same URL where we post our bids

What is anticipated contract award date?  
Usually within 2-3 weeks after bid opening

Are monies available to fund contract if the homes are needed?  
Information not needed for this bid

Will this contract work with FEMA housing missions or operate separately?  
The FEMA housing mission is a separate entity. This agency specific disaster contract allows the State to deliver long term temporary housing to citizens in need. Nothing precludes the State from using FEMA housing capabilities.

When does the State envision this contract being activated (needed)?  
The contract will be activated as needed based on the availability of resources to the State, and based on the needs of the particular disaster.

If bidder is "non-resident", does information on Price Matching need to be completed?  
No

**Concerning warranty:**

What is included in the term "structure"?  
All warranties specified are manufacturer warranties. The State wishes warranties to be all inclusive based on the specifications. If manufacturer warranties vary based on different components making up the whole unit (structure), then the vendor should specify so in the bid proposal and provide adequate documentation to allow the State to perform a bid evaluation on technical approach.

When will the unit be accepted by the State?  
The unit will be accepted by the State once it has arrived at the specified end destination and has received a satisfactory inspection by the State.

Once accepted, what besides appliances is included in the warranty? (i.e. fixtures, door knobs, faucets, etc.)  
All warranties specified are manufacturer warranties. The State wishes warranties to be all inclusive based on the specifications. If manufacturer warranties vary based on different components making up the whole unit (structure), then the vendor should specify so in the bid proposal and provide adequate documentation to allow the State to perform a bid evaluation on technical approach.

Once the unit is occupied, what besides appliances that carry their own manufactures warranty is covered under "warranty"?  
All warranties specified are manufacturer warranties. The State wishes warranties to be all inclusive based on the specifications. If manufacturer warranties vary based on different components making up the whole unit (structure), then the vendor should specify so in the bid proposal and provide adequate documentation to allow the State to perform a bid evaluation on technical approach.  
Once occupied, normal wear and tear is not considered a warranty issue. In addition, final hookups/connections/setup at the site is not part of this contract and all associated final connections are not considered warranty items for work; only the unit as fully specified in this contract.

**Concerning delivery:**

Transportation to a designed staging area is understandable. Transportation to an installation site could require more equipment and thus additional cost to get the unit on site. Should the bidder consider this when bidding, or can additional monies be added if additional resources are required?  
Information not needed for this bid



**ADDENDA NUMBER: 01**

**Concerning Performance Bond:**

IFB states "performance bond may be required and be at no cost to the State". Depending on the number of units ordered this could be expensive in secure. Would the state considering stating that it "will" or "will not" be required?  
Not required for this bid

**Concerning transaction fee:**

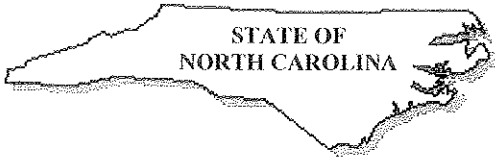
The winning bidder will have to pay 1.7% on amount of good purchased by the State?  
Please read page 22, 2<sup>nd</sup> paragraph of Section 19 (that begins on page 21)-

END ADDENDUM



15) Should this be included in bid price or will it be paid separately?  
See section 19, first paragraph on page 22





DEPARTMENT OF ADMINISTRATION  
DIVISION OF PURCHASE AND CONTRACT  
1305 MAIL SERVICE CENTER  
RALEIGH, NC 27699-1305

**IMPORTANT BID ADDENDUM**

February 16, 2012

**THIS BID ADDENDUM DOES NOT HAVE TO BE RETURNED:**

BID Number: 201200157

ADDENDUM Number: 02

PURCHASER: Mike Brendle

COMMODITY: **Manufactured Mobile Homes**

**Disaster Convenience Contract**

USING AGENCY: **DEPARTMENT - Crime Control  
and Public Safety**

OPENING DATE/TIME: **February 23, 2012 @ 2:00**

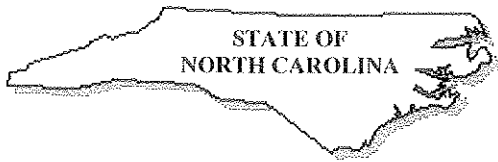
**INSTRUCTIONS:**

1. Please make the following change(s) in the bid referenced above:

There are 4 pages to addendum no. 1, the addendum does not end on page 3 as indicated.

*Ch. H. VP*  
*Timberline Homes, Inc*  
*2-28-12*





DEPARTMENT OF ADMINISTRATION  
DIVISION OF PURCHASE AND CONTRACT  
1305 MAIL SERVICE CENTER  
RALEIGH, NC 27699-1305

**IMPORTANT BID ADDENDUM**

February 21, 2012

**THIS BID ADDENDUM DOES NOT HAVE TO BE RETURNED:**

BID Number: 201200157

ADDENDUM Number: 03

PURCHASER: Mike Brendle

COMMODITY: Manufactured Mobile Homes  
Disaster Convenience Contract  
USING AGENCY: DEPARTMENT - Crime Control  
and Public Safety  
OPENING DATE/TIME: was-February 23, 2012 @  
2:00 Now March 1, 2012 @ 2:00

**INSTRUCTIONS:**

1. Please make the following change(s) in the bid referenced above:

Bid opening postponed until March 1, 2012 @ 2:00

*Ch Ha - VP  
Timberline Homes, Inc.  
2.28.12*



# State of North Carolina

To all who shall see These Presents  
Greetings

LICENSE NUMBER

45293

Timberline Homes, Inc.  
214 Hwy. 17 South  
Washington, NC 27889

is authorized to engage in the business of  
Manufactured Housing Dealer

in the State of North Carolina having been duly licensed and  
bonded by the North Carolina Manufactured Housing Board, as required by

N.C.G.S. 143.8 - 143.23

This license is valid until midnight 06/30/2012

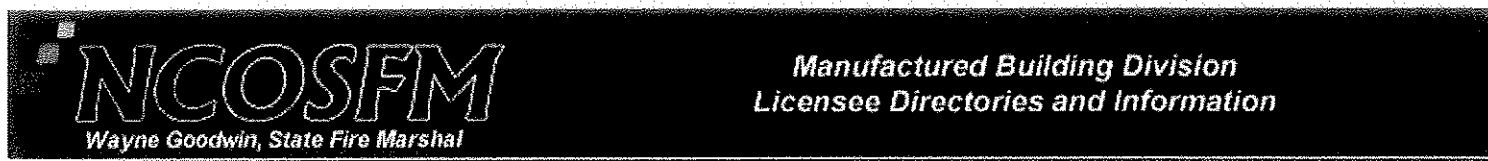
In Witness Whereof, I Have hereto signed my name  
and affixed our Official Seal, in the city of Raleigh.

North Carolina Manufactured Housing Board

By Wayne Gordon

Commissioner of Insurance and Chairman



**Licensee Data Detail..**

Corporation Name: License Nbr: 45293  
Business Name: Timberline Homes, Inc. Record Status: Active  
Street Address1: 214 Hwy. 17 South License Expiration Date: 06/30/2012  
Street Address2: County: Beaufort  
City: Washington  
State: NC Phone: (252) 402-4027  
Zip: 27889 Fax: (252) 449-9128

Employees...

Total Records: 1

<u>License Nbr</u>	<u>Status</u>	<u>Type</u>	<u>Licensee</u>	<u>Lic. Exp.date</u>
45294	Applicant	Salesperson	Shaw, Paul Jason	05/23/2012

One Licensee Export: [Excel](#) | [PDF](#)





**Manufactured Building Division**  
**Licensee Directories and Information**

**Licensee Data Detail..**

Corporation Name: C M H Manufacturing, Inc.

License Nbr: 1090

Business Name: Clayton Homes - Oxford #929

Record Status: Active

Street Address1: 3212 Knotts Grove Rd.

License Expiration Date: 06/30/2012

Street Address2:

County: Granville

City: Oxford

State: NC

Phone: (919) 693-2225

Zip: 27565

Fax: (919) 693-4107

Employees...

Total Records:0



ENGINEERING • INSPECTIONS  
CERTIFICATIONS • TESTING

February 29, 2012

CMH Manufacturing, Inc.  
5000 Clayton Road  
Maryville, Tennessee 37804

To whom it may concern,

Clayton Homes (CMH) Oxford Plant (929) is approved to build HUD Code Homes under the Manufactured Home Construction and Safety Standards in accordance with 24 CFR Part 3280 and 3282.

Sincerely,

HILBORN, WERNER, CARTER & ASSOCIATES, INC.

A handwritten signature in black ink, appearing to read 'Richard S. Nolan'.

Richard S. Nolan  
Vice President  
Director of DAPIA Services

cc: Mark Ezzo, CMH Manufacturing

HILBORN, WERNER, CARTER AND ASSOCIATES, INC.  
1627 SOUTH MYRTLE AVENUE CLEARWATER, FLORIDA 33756  
(727) 584-8151  
FAX: (727) 586-3343 / (727) 585-2392 / (727) 587-0447  
Modular Dapia Inspection



February 24, 2012

To Whom It May Concern,

Timberline Homes is an approved Independent Retailer authorized to do business with the Clayton Homes Oxford facility. Please feel free to call with any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to be "BF" followed by a stylized flourish.

Ben Flores

General Manager, Clayton Homes - Oxford

## Chris Hines

---

**From:** Flores, Ben <Ben.Flores@ClaytonHomes.com>  
**Sent:** Wednesday, February 29, 2012 10:06 AM  
**To:** Chris Hines  
**Subject:** NC Authorization

Chris, this email is in reference to our discussion regarding selling our homes to the State of North Carolina. You are approved and have the authority to do so. You are an approved retailer with our facility in Oxford, NC.

Ben Flores  
GM, Clayton Homes-Oxford

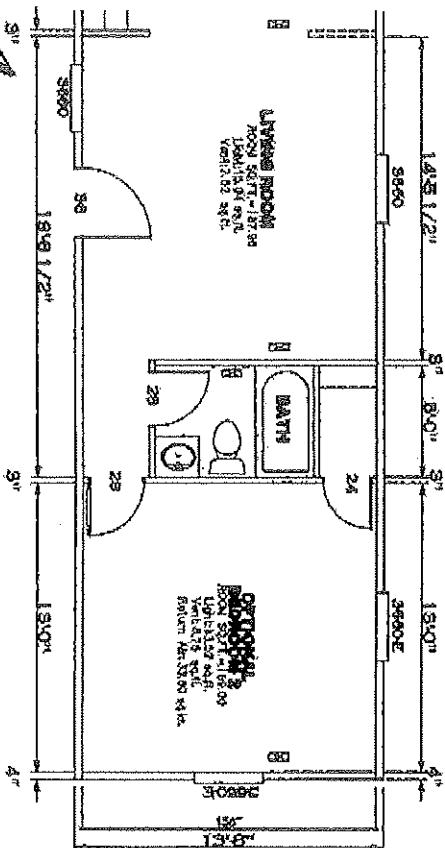
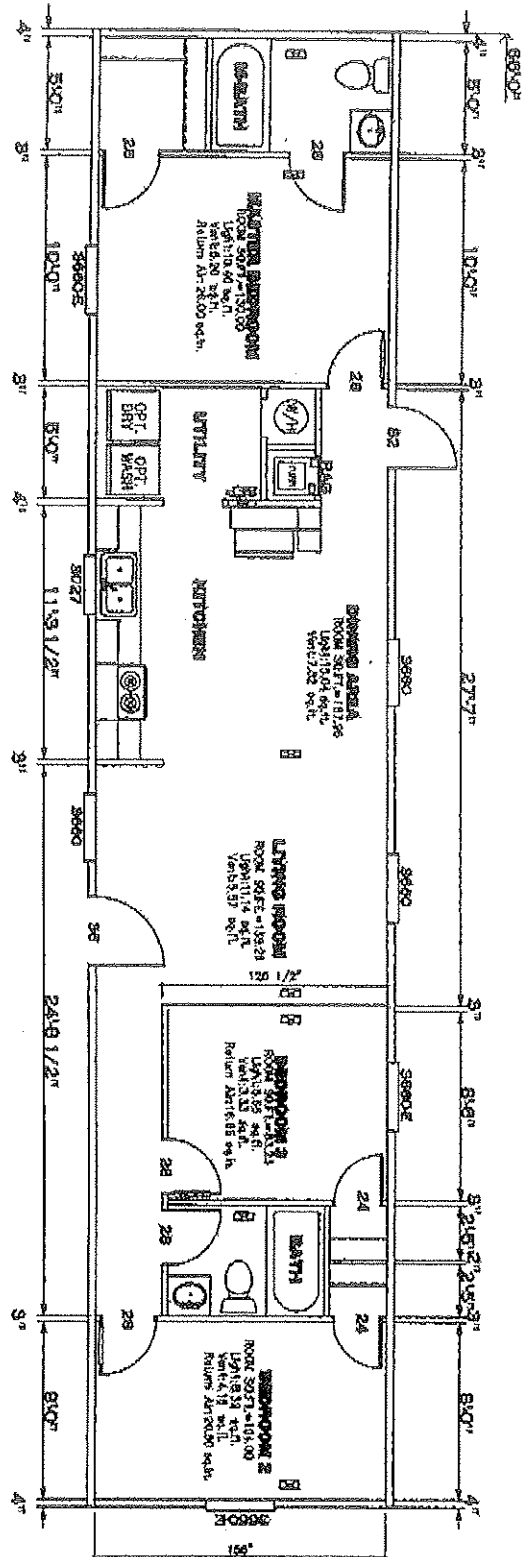
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CMH MANUFACTURING	Model #	MGR14663A	Drawing #:
	Date 2/20/99	Spec: N.T.S.	295030-BID
Product Designer: ONcall		14x66 MANAGER SPECIAL	



APPROVED  
HWC  
FEB 19 2009  
Federal Mobile  
Home Construction  
And Safety Standards

FD-302 (Rev. 4-15-64)

858 SOFT. (SID PLAN "CONDITIONED")

SO. ET. CIV. ORT. PORCH/FREGESS - "CONDITIONED"

Model: NCR1463A Drawing: 10

2990000	Code: N.T.C.	Def: 0000	01/01/2000
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## Large MANAGER SPECIAL

FLOOR PLAN

NON-ADA